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Case for Awesome Coaching

1. Noun _____
2. Noun _____
3. Noun _____
4. Adjective _____
5. Verb - Base Form _____
6. Adjective _____
7. Adjective _____
8. Adjective _____
9. Verb - Base Form _____
10. Noun _____
11. Noun _____
12. Noun _____
13. Adjective _____
14. Noun _____
15. Noun _____

Case for Awesome Coaching

[_____Noun_____ ending in ing] is an essential [_____Noun_____] for achieving business [_____Noun_____]. [_____Adjective_____] sales coaches don't [_____Verb - Base Form_____] their people just to be [_____Adjective_____]. They see [_____Adjective_____] involvement in the development of [noun] as an [_____Adjective_____] activity for business success.

When you [_____Verb - Base Form_____] you coaching efforts to your organizational [_____Noun_____], coaching can lead to better [_____Noun_____] at all levels of the [department at work] organization. Studies indicate that [_____Noun_____] coaching can and will increase sales rep performance by up to [number] %.

The [number] % performance gain you can [verb] can be impacted by an additional [number] % based on the coaching effectiveness of the [job title]. Just imagine if your [_____Adjective_____] performers, let alone your entire [_____Noun_____], was able to achieve a [number] % improvement in their sales [_____Noun_____].

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