

## Advisor's value

1. Proper Noun
2. Noun
3. Noun - Plural
4. Noun - Plural
5. Noun
6. Preposition Or Subordinating Conjunction

# Advisor's value

Proper Noun

Errors lead to delays (rework) and client dis-satisfaction

Noun

Delays lead to client dissatisfaction

Noun - Plural

The ability to provide exceptions based upon risk evaluation is critical. Advisors or TDA may have provided incorrect information to the client or the client requires a unique solution to a problem, etc.

Noun - Plural

Offering alternatives when denying requests still provides the advisor with an ability to deliver to the client.

Noun

Inconsistent service delivery limits an advisors ability to manage the expectations of their clients.

Preposition or subordinating conjunction

Advisors need to know of issues immediately and before the client. If they don't, their value to the client is diminished and they cannot act to eliminate or reduce the client impact. Note: RM's know less than you regarding the subject matter and may simply relay your message verbatim. Always assume you are communicating directly with the advisor.