

KEEP HER

1. First Name Of A Person
2. Noun
3. Verb - Present Ends In Ing
4. Verb - Base Form
5. Verb - Base Form
6. Verb - Base Form
7. Part Of Body
8. Noun
9. Noun - Plural
10. Noun - Plural
11. Noun - Plural

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Once you have gotten _____ First Name of a Person attention, you have to hold her attention by being the _____ Noun, custom-fitting and _____ Verb - Present ends in ING product solutions, continuing the conversation and closing as you go.

To be an expert, you need to know how to _____ Verb - Base Form and teach the customer, _____ Verb - Base Form objections with confidence, utilize resources and _____ Verb - Base Form your stories and passion.

Continuing the dialogue helps you to keep going with the customer. Moving around the _____ Part of Body, utilizing the _____ Noun of 3, asking questions and filling in the blanks and showing products until the customer says to stop are essential to continue the dialogue with the customer.

Close as you go is all about grouping products or _____ Noun - Plural together, pulling your customer's _____ Noun - Plural products and summarizing the products' benefits and _____ Noun - Plural.